

# Miasolé

## Vacuum Deposited Thin-Film Solar Cells Using Roll-to-Roll Processing

David Pearce, President & CEO



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# Miasolé Background

- **Founded in late 2001; shifted focus to thin-film solar in 2003**
- **Products: CIGS solar cells on flexible substrates; rigid and flexible modules**
- **Considerable vacuum system design expertise**
- **Extensive experience with high volume thin-film component manufacturing**



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# Miasolé's Technology Approach

- **Thin-film (CIGS) solar cells on stainless steel foil**
- **Continuous “All Sputtered” vacuum deposition**
- **Wide area deposition for economies of scale**
- **Internally designed and built equipment**



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# Vacuum System Features

- Meter wide coil
- 5 kilometers in length
- 2 feet per minute line speed
- 7 different film layers
- 250,000 square meters per year
- Long-life rotary targets
- Modest footprint



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# CIGS Solar Cell History

- **Researched for more than 30 years**
- **Research almost exclusively conducted on bell jar evaporators**
- **Startups focused on high volume production techniques**



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# Why Choose CIGS?

- **CIGS has the highest demonstrated efficiency of all thin-films at 19.5%**
- **CIGS can be deposited on flexible substrates enabling lightweight flexible modules**
- **No inherent material limitations or hazardous chemicals**

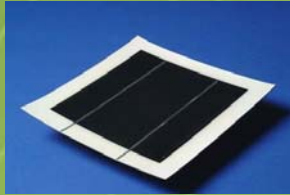


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# Miasolé's Paradigm Shift



**Thin-film  
Cells vs.  
Crystalline  
Silicon**



**Flexible vs.  
Rigid Glass  
Modules**



**Building Integrated  
vs. Retrofit**

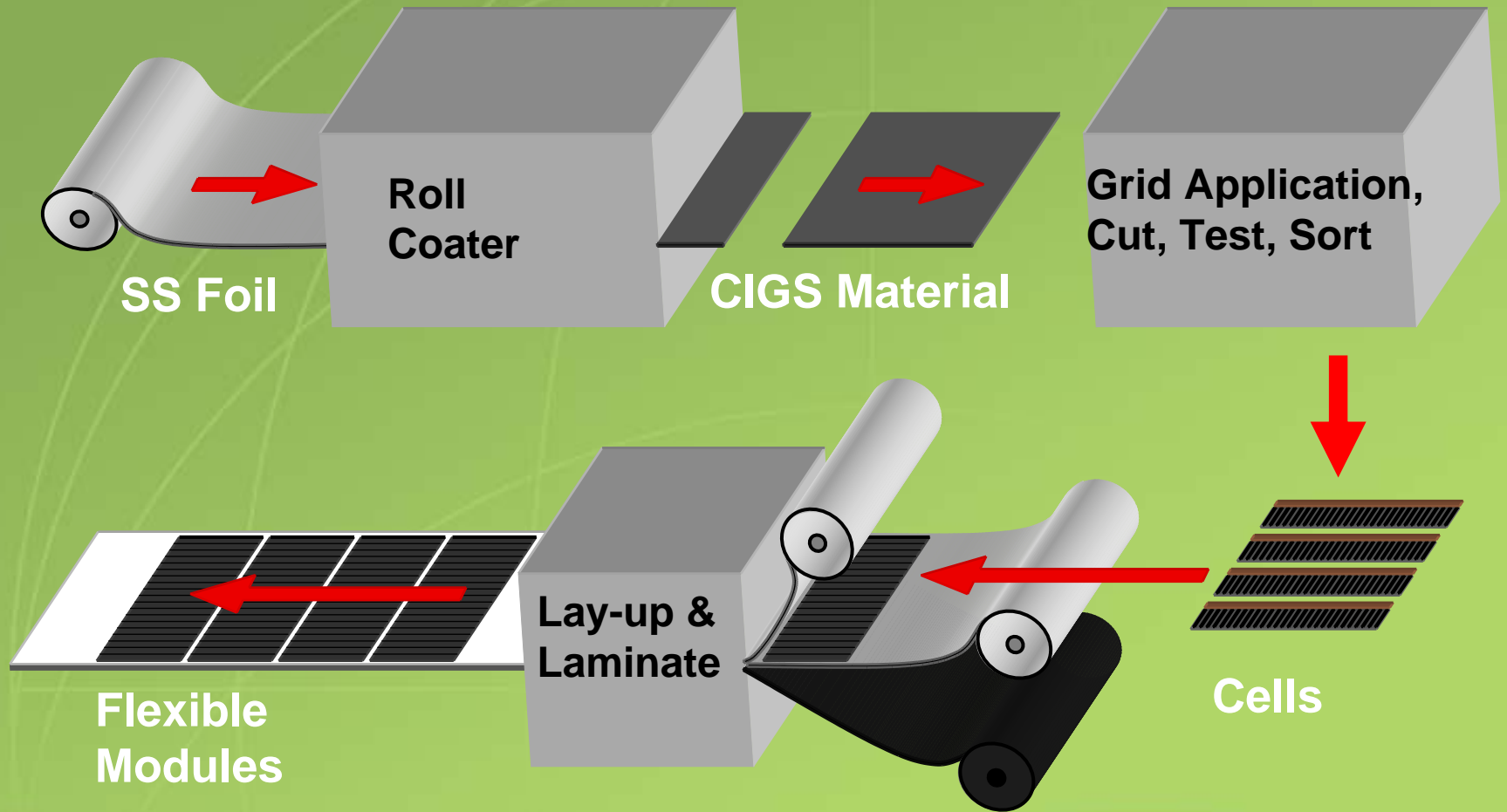
**Goal: Grid Parity by 2010 (10¢/kwh)**



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# Roll-To-Roll PV Cell & Module Process Flow



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# Roll Coater Manufacturing System

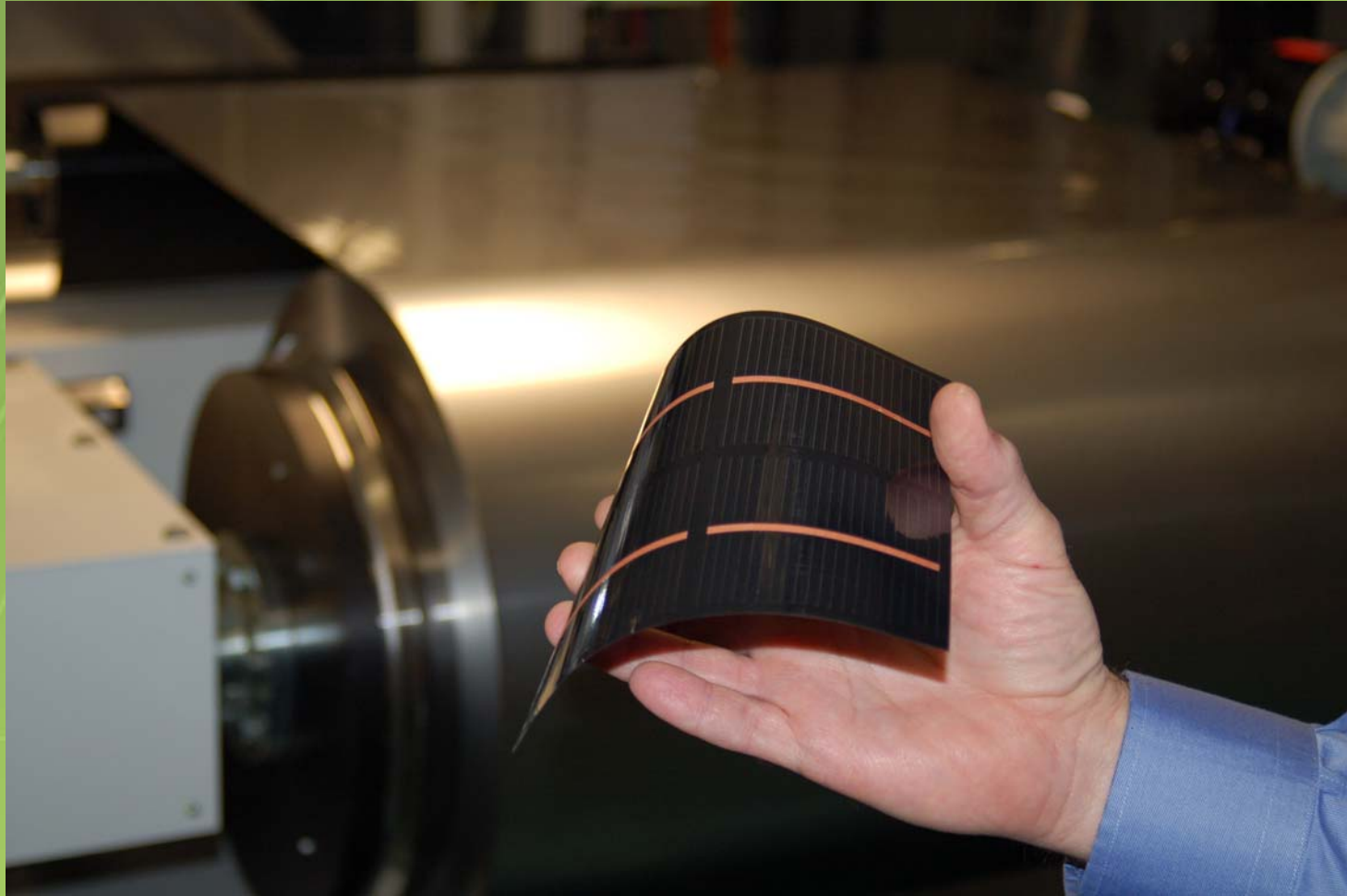


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# Miasole Finished Product



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# Miasolé's Cost Goals vs. Current Crystalline Silicon Costs

- 80% reduction in solar cell costs
- 70% reduction in module costs
- 60% reduction in installed system costs



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# Capital Efficiency

(Investment per 100MW Annual Capacity)

Vertically integrated crystalline silicon line	\$200M
Miasolé CIGS thin-film line	\$25M



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**Thank You**



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